

JOHN M. LAJOIE, CLI, CCDI

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OBJECTIVE:

Dedicated, trustworthy and competent investigator and instructor offering professional investigation, management, field and training skills to insurance companies, law firms and attorneys, associations, businesses and corporations, government agencies, and the consumer. Strong team player, planner, problem solver and investigation manager who is able to juggle multiple priorities and meet deadlines without compromising quality and ethics. A proven professional who seeks to provide quality services.

EDUCATION:

- **WORCESTER STATE UNIVERSITY, B.A. 1985, Worcester , MA**
Summa Cum Laude, Class Rank – 6 of 660; Phi Alpha Theta, Upsilon Rho Chapter; Veteran's Affairs Office Administrative Assistant.
- **CONTINUING EDUCATION AND PROFESSIONAL DEVELOPMENT TRAINING**
Attended and continue to attend and present at numerous investigative training seminars sponsored by NALI, LPDAM, INTELNET, NCISS, GIN, NASIR, LPIA, MLPIA and IASIU for which continuing education credits have been allowed.
- **CONFERENCE COORDINATOR**, 1999, 2000, 2003 Northeast Super Conference's and 2001 NALI National Convention and Annual Conference. NALI National, Regional and Mid-Winter Conference's: 1996 to 2019 as a Coordinator, Host, or Special Advisor. LPDAM & NECOSIA Conference Coordinator 2006, 2008 & 2014. Special Advisor/Consultant to state and national associations who are coordinating educational conferences and seminars.

CERTIFICATIONS:

- **Certified Legal Investigator (CLI)**, National Association of Legal Investigators, January 1997; **Renewal**, 2000; 2003; 2006; 2009; 2012, 2017 (next due 2022)
- **Board Certified Criminal Defense Investigator (CCDI)**, Criminal Defense Investigation Training Council, May 2001; **Renewal**- yearly
- **Certified International Investigator (CII)**, Council of International Investigators, June 1991
- **Board Certified Professional Investigator (BCPI)**, United States Association of Professional Investigators, June 2005

EXPERIENCE:

1989 to Present

LAJOIE INVESTIGATIONS, INC.

- Licensed Private Detective/Investigator.
- Conduct Investigations for Insurance Companies, Lawyers, Corporations, Businesses, Financial Institutions, Governments, and private and public individuals regarding Civil, Criminal, Corporate, Financial, Domestic, Insurance, and SIU issues having local, regional, national, and international scope. Proficient in Social Media and e-Discovery Investigations.
- Federal and State Court Appointed Investigator on behalf of Defendants charged with homicide and other capital felony crimes.

1987 to 1989

INDEPENDENT INVESTIGATOR for local law firms in the Worcester, Boston, and Springfield, MA area. Conducted investigations in the following areas:

- Criminal – Homicide, Assault and Battery, Larceny, Sexual Offenses, Robbery, and other offenses.
- Civil – Liability, Injury, Workers Compensation, Auto Accidents, Wrongful Death, Disability, Product Liability, Civil Rights Violations, Financial and Assets, Fraud, Background, Locates, Research.
- Domestic – Divorce and Family Related Investigations, Child Abuse, Sexual Abuse, Missing Persons.

1986 to 1989

COMMERCE INSURANCE COMPANY (Now MAPFRE USA) *Property and Casualty Claims Litigation Specialist & Outside Investigator*

- Conduct Property and Casualty Claims Investigations.
- Conduct Coverage, Liability, and Damage Investigations.
- Assess Coverage and Liability under terms applicable to State Law.
- Conduct Incident/Accident Scene Investigations.
- Secure Items of Evidence.
- Conduct Activity Checks, Surveillances, Background Checks, Asset Checks, Registry Checks, Locate Missing Persons.
- Obtain Statements and Affidavits.
- Investigate alleged Fraudulent Injury Claims/SIU Investigations.
- Adjust and Negotiate P/C claims.

1983 to 1986

FIRST SECURITY SERVICES CORPORATION *Security & Compliance*

- Responsible for the safe guarding of corporate property, personnel, secrets, and access control for Astra Pharmaceutical, Westborough, MA

1976 to 1982

UNITED STATES AIR FORCE *Staff Sergeant (E-5)*

- Little Rock Air Force Base, Arkansas; NCO Academy
- Mildenhall Air Force Base, England; NCO Supervisor Training
- Honorable Discharge
- Good Conduct Medal, Overseas Medal

LICENSURE AND BONDING:

- **Private Detective** – Commonwealth of Massachusetts Department of Public Safety, License LP0633 (issued 1989)
- **Private Detective** – Rhode Island; Issued by City of Providence; License PD-0727 (issued 1998)
- \$5,000 Surety Bond, Western Surety Company; MA & RI

INSURABILITY:

- General and Special Professional Investigative Liability Insurance and Errors and Omissions: Limits of Liability: 1 million/2 million- The Campbell Group
- Workers Compensation; BOP; and Non-Owned, Hired Policies.

ACCOMPLISHMENTS:

PROFESSIONAL ASSOCIATIONS:

- *Licensed Private Detectives Association of Massachusetts* (Charter Member, **Past President. Two Term President, 2006-2007 & 2014-2015; Ethics Committee Chairperson, 2011-2012; Constitution & Bylaws Committee Chair, 2010 to 2015; Ethics and Grievance Chair, 2013- 2015.**
- *National Association of Legal Investigators* (6 term **Northeast Regional Director** & member of Executive Council-Current; **Past CLI Program Chair (2007-2011)**; Current CLI Committee Member; Past National Conference Advisory Chairperson) Elected as **NALI National Director** in July 2019 for term beginning Sept 1, 2019
- *National Association of Investigative Specialists* (Honorary Life Member)
- *Criminal Defense Investigation Training Council*
- *United States Association of Professional Investigators*, Charter Member (**past Director of Education and Certification**)
- *Intelligence Investigators Network (INTELLENET)*

AWARDS AND PRESENTATIONS:

Awards:

- LPDAM BOD Award, April 2012
- LPDAM BOD Award, April 2009
- 2008 NECOSIA Award
- LPDAM President's Chair, June 2007
- LPDAM President Award, April 2015
- 2002-2003 NAIS National Investigator of the Year Award
- NALI Editor-Publisher Award, NALI, 1997
- NESC Conference Coordinator Award (1999, 2000, 2003)
- NALI Legacy Member Award, 2017

Presentations (Mr. Lajoie is a respected and competent Investigation Instructor):

- Reviewing Autopsy Reports & Death Certificates (1999, 2002, 2003, 2004, 2007)
- Self Defense Homicide Investigation (1998, 2002, 2004, 2012)
- Defending the Indefensible (2001)
- Marketing Your Investigative Services On-Line (2001)
- The Investigator-Attorney Relationship (2004, 2005, 2008, 2012)
- Managing & Marketing an Investigative Practice (2006, 2007, 2008, 2009, 2010, 2011; 2012, 2013, 2014, 2015, 2016, 2017, 2018)
- Trials & Tribulations (2005, 2006, 2007, 2009, 2011, 2013, 2014, 2015, 2016, 2017, 2018)
- SIU Investigation (2008, 2009)
- Techniques of Physical Surveillance (2014)
- Demystifying the CLI Exam, 2018, 2019

PUBLICATIONS:

- *Homicide SE Defendendo*, The Legal Investigator, February 1997, Cover Article (NALI Editor Publisher Award, June 1997)
- *Self-Defense Homicide Investigations*, Focus International, Fall 1997
- *Self-Defense Homicide Investigations*, The Texas Investigator, July/August 1998
- *How to Become a Professional Private Investigator*, self published book/manual, January 2000, 2nd Edition August 2005, 3rd Edition 2015.
- *Criminal Defense Witness Interviews and Statements*, Crime Scene Investigation & Discovery, MCLE January 2001
- *How To Work With A Professional Criminal Defense Investigator*, Crime Scene Investigation & Discovery (chapter author), MCLE, January 2001.
- *Criminal Defense Witness Interviews and Statements*, PI Magazine, June 2001- Cover Article.
- *Criminal Defense Witness Interviews and Statements*, 3rd Edition, The Legal Investigator, November, 2002
- *Heart and Soul of Criminal Defense Investigation*, PI magazine, 2004 Cover Article
- *Death Certificates and Autopsy Reports*, The Legal Investigator, Fall 2004
- *Trials and Tribulations of a Real Life Private Eye*, non-fiction book, August 3, 2005, Hardback- February 19, 2007, Authorhouse. Bloomington, Indiana USA
- *I need a PI: Who Should They Hire?*, The Legal Investigator, Fall/Winter 2006
- *Rules of Testifying at a Trial*, The Legal Investigator, March/April 2009, Cover Article & LPDAM Journal, April 2012
- *Missing Persons: Finding Mr. Smith*, The Legal Investigator, September 2016

REFERENCES:

Available on Request